

Condensed Consolidated Interim Financial Statements (Expressed in thousands of Canadian Dollars, except per share amounts)

# MEDICURE INC.

Three and nine months ended September 30, 2020 (unaudited)

In accordance with National Instruments 51-102 released by the Canadian Securities Administrators, the Company discloses that its auditors have not reviewed the unaudited financial statements for the three and nine months ended September 30, 2020.



Condensed Consolidated Interim Statements of Financial Position (expressed in thousands of Canadian dollars, except per share amounts) (unaudited)

	Note	Septembe	er 30, 2020	December 31, 2019		
Assets						
Current assets:						
Cash and cash equivalents		\$	11,871	\$	12,965	
Accounts receivable	3 & 9		6,206		10,216	
Inventories	4		6,202		6,328	
Prepaid expenses			1,233		1,855	
Total current assets			25,512		31,364	
Non-current assets:						
Property, plant and equipment			1,058		1,282	
Intangible assets	5 & 6		8,048		9,599	
Other assets			27		39	
Total non-current assets			9,133		10,920	
Total assets		\$	34,645	\$	42,284	
Liabilities and Equity						
Current liabilities:						
Accounts payable and accrued liabilities	5 & 11(b)	\$	5,462	\$	9,384	
Current portion of royalty obligation	7	·	716		872	
Current portion of acquisition payable	5		667		649	
Income taxes payable			474		517	
Current portion of lease obligation			263		240	
Total current liabilities			7,582		11,662	
Non-current liabilities					· · · · · · · · · · · · · · · · · · ·	
Royalty obligation	7		725		1,176	
Acquisition payable	5		1,158		1,655	
Lease obligation			684		849	
Total non-current liabilities			2,567		3,680	
Total liabilities			10,149		15,342	
Equity:						
Share capital	8(b)		84,232		85,364	
Warrants	8(d)		1,949		1,949	
Contributed surplus	. ,		8,267		8,028	
Accumulated other comprehensive income			(5,790)		(5,751)	
Deficit			(64,162)		(62,648)	
Total Equity			24,496		26,942	
Total liabilities and equity	<u> </u>	\$	34,645	\$	42,284	

Commitments and contingencies

10(a) & 10(d)

Subsequent events

8(b)



Condensed Consolidated Interim Statements of Net Loss and Comprehensive Loss (expressed in thousands of Canadian dollars, except per share amounts)

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,			Three	months			Nine months		
		Cont	ended ember 30,	Sonto	ended mber 30,	Contor	ended	Sonto	ended mber 30,
·	Note	Septe	2020	Septe	2019	Septer	2020	Septe	2019
Revenue, net		\$	3,549	\$	5,519	\$	9,235	\$	16,700
Cost of goods sold	4 & 5	Ψ	1,363	Ψ	1,496	Ψ	4,381	Ψ	3,887
Gross profit			2,186		4,023		4,854		12,813
Expenses									
Selling	9		923		3,349		3,963		10,796
General and administrative	9		1,264		1,044		2,834		2,748
Research and development	9		737		976		1,693		3,078
•			2,924		5,369		8,490		16,622
Finance (income) costs:									
Finance (income) expense, net	7		99		(116)		(208)		(488)
Foreign exchange (gain) loss, net			210		(601)		(936)		1,093
			309		(717)		(1,144)		605
Net loss before income taxes		\$	(1,047)	\$	(629)	\$	(2,492)	\$	(4,414)
Income tax recovery									
Current			-		(30)		-		(102)
Net loss		\$	(1,047)	\$	(599)	\$	(2,492)	\$	(4,312)
Other comprehensive (loss) income:									
Item that may be reclassified to profit or loss Exchange differences on translation of foreign subsidiaries			(272)		195		(39)		(1,293)
Item that will not be reclassified to profit or loss: Revaluation of investment in Sensible Medical at FVOCI	6		_		(212)		_		(456)
Other comprehensive loss, net of tax			(272)		(17)		(39)		(1,749)
Comprehensive loss		\$	(1,319)	\$	(616)	\$	(2,531)	\$	(6,061)
Comprehensive loss		Ψ	(1,010)	Ψ	(010)	Ψ	(2,001)	Ψ	(0,001)
Loss per share									
Basic	8(e)	\$	(0.10)	\$	(0.04)	\$	(0.23)	\$	(0.28)
Diluted	8(e)	\$	(0.10)	\$	(0.04)	\$	(0.23)	\$	(0.28)



Condensed Consolidated Interim Statements of Changes in Equity (expressed in thousands of Canadian dollars, except per share amounts) (unaudited)

	Note	Share Capital	Warrants	Co	ontributed Surplus	ocumulated other aprehensive income (loss)	Equity (Deficit)	Total
Balance, December 31, 2018		\$ 122,887	\$ 1,949	\$	7,628	\$ 1,268	\$ (50,138)	\$ 83,594
Net loss for the nine months ended September 30, 2019 Other comprehensive loss for the		-	-		-	-	(4,312)	(4,312)
nine months ended September 30, 2019		-	-		-	(1,749)	-	(1,749)
Transactions with owners, recorded directly in equity Buy-back of common shares under NCIB	8(b)	(5,955)	_		-	_	1,812	(4,143)
Share-based compensation	8(c)	-	-		280	-	-	280
Stock options exercised	8(c)	37	-		(17)	-	-	20
Total transactions with owners		(5,918)	-		263	-	1,812	(3,843)
Balance, September 30, 2019		\$ 116,969	\$ 1,949	\$	7,891	\$ (481)	\$ (52,638)	\$ 73,690

	Note	Share Capital	V	Varrants	Co	entributed Surplus	Accumulated other mprehensive income (loss)	Equity (Deficit)	Total
Balance, December 31, 2019		\$ 85,364	\$	1,949	\$	8,028	\$ (5,751)	\$ (62,648)	\$ 26,942
Net loss for the nine months ended September 30, 2020		_		_		_	-	(2,492)	(2,492)
Other comprehensive income for the nine months ended September 30, 2020		-		-		-	(39)	-	(39)
Transactions with owners, recorded directly equity	y in								
Buy-back of common shares under NCIB	8(b)	(1,132)		-		-	-	978	(154)
Share-based compensation	8(c)	-		-		239	-	-	239
Total transactions with owners		(1,132)		-		239	-	978	85
Balance, September 30, 2020		\$ 84,232	\$	1,949	\$	8,267	\$ (5,790)	\$ (64,162)	\$ 24,496



# Condensed Consolidated Interim Statements of Cash Flows (expressed in thousands of Canadian dollars, except per share amounts) (unaudited)

For the nine months ended September 30	Note	2020	2019
Cash (used in) provided by:			
Operating activities:			
Net loss for the period		\$ (2,492)	\$ (4,312)
Adjustments for:			
Current income tax recovery		-	(102)
Amortization of property, plant and equipment		224	382
Amortization of intangible assets	5	1,838	667
Share-based compensation	8(c)	239	280
Write-down of inventories	4	311	578
Finance income, net		(208)	(488)
Unrealized foreign exchange (gain) loss		(476)	7
Change in the following:			
Accounts receivable		4,022	(655)
Inventories		(185)	(4,610)
Prepaid expenses		622	750
Accounts payable and accrued liabilities		(4,589)	(3,350)
Interest received, net		26	1,609
Income taxes paid		(57)	(477)
Royalties paid	7	(326)	(1,133)
Cash flows used in operating activities		(1,051)	(10,854)
Investing activities:			
Investment in Sensible Medical	6	-	(6,337)
Redemption of short-term investments		-	47,747
Acquisition of property, plant and equipment		-	(186)
Acquisition of intangible assets	5 & 6	-	(13,660)
Cash flows from investing activities		-	27,564
Financing activities:			
Purchase of common shares under normal course issuer bid	8(b)	(154)	(4,145)
Exercise of stock options	8(c)	-	20
Cash flows used in financing activities	. ,	(154)	(4,125)
Foreign exchange gain (loss) on cash held in foreign currency		111	(1,023)
(Decrease) increase in cash and cash equivalents		(1,094)	11,562
Cash and cash equivalents, beginning of period		12,965	24,139
Cash and cash equivalents, end of period		\$ 11,871	\$ 35,701



# 1. Reporting entity

Medicure Inc. (the "Company") is a company domiciled and incorporated in Canada and as of October 24, 2011, its Common Shares are listed on the TSX Venture Exchange ("TSX-V"). Prior to October 24, 2011 and beginning on March 29, 2010, the Company's Common Shares were listed on the NEX board of the TSX-V. Prior to March 29, 2010, the Company's Common Shares were listed on the Toronto Stock Exchange. Additionally, the Company's shares were listed on the American Stock Exchange (later called NYSE Amex and now called NYSE MKT) on February 17, 2004 and the shares ceased trading on the NYSE Amex effective July 3, 2008. The Company remains a U.S. Securities and Exchange Commission registrant. The address of the Company's registered office is 2-1250 Waverley Street, Winnipeg, Manitoba, Canada, R3T 6C6.

The Company is a biopharmaceutical company engaged in the research, development and commercialization of human therapeutics. Through its subsidiary, Medicure International, Inc., the Company has rights to the commercial product AGGRASTAT® Injection (tirofiban hydrochloride) in the United States and its territories (Puerto Rico, U.S. Virgin Islands, and Guam). AGGRASTAT®, a glycoprotein GP IIb/IIIa receptor antagonist, is used for the treatment of acute coronary syndrome including unstable angina, which is characterized by chest pain when one is at rest, and non-Q-wave myocardial infarction.

On September 30, 2019 the Company acquired ownership of ZYPITAMAG<sup>TM</sup> from Cadila Healthcare Ltd., India ("Zydus") for the U.S. and Canadian markets. The Company previously had acquired U.S. marketing rights with a profit-sharing arrangement on December 14, 2017. With this acquisition the Company obtained full control of the product including marketing and pricing negotiation for ZYPITAMAG<sup>TM</sup>. ZYPITAMAG<sup>TM</sup> is used for the treatment of patients with primary hyperlipidemia or mixed dyslipidemia and was approved in July 2017 by the U.S. Food and Drug Administration ("FDA") for sale and marketing in the United States. On May 1, 2018 ZYPITAMAG<sup>TM</sup> was made available in retail pharmacies throughout the United States.

The Company's ongoing research and development activities include the continued development and further implementation of its regulatory, brand and life cycle management strategy for AGGRASTAT® and the development of additional cardiovascular products. The Company continues to seek to acquire or license additional cardiovascular products.

# 2. Basis of preparation of financial statements

#### (a) Statement of compliance

These condensed consolidated interim financial statements of the Company and its subsidiaries were prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and Interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC").

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34 Interim Financial Reporting and have been prepared using the same accounting policies and methods of application as those used in the Company's audited consolidated financial statements for the year ended December 31, 2019. These condensed consolidated interim financial statements do not include all of the information required for full annual consolidated financial statements and should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2019.

The condensed consolidated interim financial statements were authorized for issue by the Board of Directors on November 10, 2020.

The Company is closely monitoring the outbreak of the novel strain of coronavirus, specifically identified as "COVID-19", which has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. The duration and impact of the COVID-19 outbreak is unknown at this time, as is the efficacy of the government and central bank interventions. It is not possible to reliably estimate the length and severity of these developments and the impact on the liquidity, financial results and condition of the Company and its operating subsidiaries in future periods.



# 2. Basis of preparation of financial statements (continued)

# (b) Basis of presentation

The condensed consolidated interim financial statements have been prepared on the historical cost basis except for the following items:

- Derivative financial instruments are measured at fair value.
- Financial instruments at fair value through profit or loss ("FVTPL") are measured at fair value.
- Financial instruments at fair value through other comprehensive income ("FVOCI") are measured at fair value.

### (c) Functional and presentation currency

The condensed consolidated interim financial statements are presented in Canadian dollars, which is the Company's functional currency. All financial information presented has been rounded to the nearest thousand dollar, except where indicated otherwise.

# (d) Use of estimates and judgments

The preparation of these condensed consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenue and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Areas where management has made critical judgments in the process of applying accounting policies and that have the most significant effect on the amounts recognized in the condensed consolidated interim financial statements include the determination of the Company's and its subsidiaries' functional currencies.

Information about key assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year are included in the following notes to the consolidated financial statements for the year ended December 31, 2019:

- Note 3(c)(i): The valuation of the investment in Sensible Medical
- Note 3(c)(iii): The valuation of the royalty obligation
- Note 3(e): The provisions for returns, chargebacks, rebates and discounts
- Note 3(j): The measurement of intangible assets
- Note 3(p): The measurement of the amount and assessment of the recoverability of income tax assets and income tax provisions



# 3. Accounts Receivable

	Septemb	December 31, 2019		
Trade accounts receivable	\$	6,109	\$	10,136
Other accounts receivable		97		80
	\$	6,206	\$	10,216

As at September 30, 2020, there were three customers with amounts owing greater than 10% of the Company's accounts receivable which totaled 97% in aggregate (Customer A - 25%, Customer B - 44%, Customer C - 28%). As at December 31, 2019, there were three customers with amounts owing greater than 10% of the Company's accounts receivable which totaled 96% in aggregate (Customer A - 41%, Customer B - 28%, Customer C - 27%).

# 4. Inventories

	September	December 31, 2019		
Finished product available-for-sale	\$	5,234	\$	5,273
Unfinished product and packaging materials		968		1,055
	\$	6,202	\$	6,328

Inventories expensed as part of cost of goods sold during the three and nine months ended September 30, 2020 amounted to \$757 and \$2,220, respectively, (2019 – \$678 and \$2,642). During the three and nine months ended September 30, 2020, the Company wrote-off inventory totaling nil and \$311, respectively, (2019 – \$578 and \$578) that had expired or was otherwise unusable through cost of goods sold on the statement of loss and comprehensive loss.



# 5. Intangible assets

			Pa	tents and						
				Drug				Customer		
Cost		Licenses	/	Approvals	Tra	demarks		list		Total
At December 31, 2018	\$	1,910	\$	15,484	\$	4,365	\$	770	\$	22,529
Additions (note 6)		7,038		8,930		-		-		15,968
Impairment		(6,959)		-		-		-		(6,959)
Transfers within intangible assets		(1,854)		1,457		-		-		(397)
Effect of movements in exchange rates		(135)		(942)		(209)		(37)		(1,323)
At December 31, 2019	\$	-	\$	24,929	\$	4,156	\$	733	\$	29,818
Effect of movements in exchange rates		-		673		112		20		805
At September 30, 2020	\$	-	\$	25,602	\$	4,268	\$	753	\$	30,623
			_							
A			Pa	tents and				04		
Accumulated amortization and impairment losses		Licenses		Drug Approvals	Tra	demarks		Customer list		Total
At December 31, 2018	\$	205	\$	15,484	\$	4,365	\$	770	\$	20,824
Amortization	Ψ	841	Ψ	597	Ψ	4,303	Ψ	110	Ψ	1,438
Impairment		(638)		-		_		_		(638)
Transfers within intangible assets		(397)		_		_		_		(397)
Effect of movements in exchange rates		(11)		(751)		(209)		(37)		(1,008)
At December 31, 2019	\$	-	\$	15,330	\$	4,156	\$	733	\$	20,219
Amortization	•	-	·	1,838	•	, -	·	-	·	1,838
Effect of movements in exchange rates		_		386		112		20		518
At September 30, 2020	\$	-	\$	17,554	\$	4,268	\$	753	\$	22,575
			Pa	tents and				0		
Carrying amounts		Licenses		Drug Approvals	Tra	demarks		Customer list		Total
At December 31, 2019	\$		\$	9,599	\$	-	\$	-	\$	9,599
At September 30, 2020	\$	_	\$	8,048	\$	_	\$	_	\$	8,048

On September 30, 2019 the Company acquired ownership of ZYPITAMAG<sup>TM</sup> for the U.S. and Canadian markets. Under terms of the agreement, Zydus received an upfront payment of U.S. \$5,000 (CDN \$6,622) and U.S. \$2,000 (CDN \$2,649) in deferred payments to be paid in equal instalments annually over the next four years, as well as contingent payments on the achievement of milestones and royalties related to net sales. The Company previously had acquired U.S. marketing rights with a profit-sharing arrangement. With this acquisition the Company obtained full control of marketing and pricing negotiation for ZYPITAMAG<sup>TM</sup>. Upon completion of the acquisition \$8,930 was recorded within patents and drug approvals relating to the upfront and deferred payments and \$1,457 was transferred from licenses to patents and drug approvals pertaining to the cost of the previously acquired license over ZYPITAMAG<sup>TM</sup>. The fair value of the deferred payments of \$667, \$667 and \$1,158 is recorded on the statement of financial position within accounts payable and accrued liabilities, current portion of acquisition payable and acquisition payable, respectively, as at September 30, 2020. The initial amortization period pertaining to the ZYPITAMAG<sup>TM</sup> intangible assets was 4.3 years with the remaining amortization period being 3.3 years as at September 30, 2020.



#### 5. Intangible assets (continued)

The Company has considered indicators of impairment as at September 30, 2020 and December 31, 2019. The Company did not record any impairment as for the three and nine months ended September 30, 2020 or 2019. The Company recorded a write-down of intangible assets related to the ReDS<sup>TM</sup> license during the year ended December 31, 2019 totaling \$6,321 as a result of uncertainties with ReDS<sup>TM</sup> being experienced in regards to the length of the sales cycle and uptake of the product with customers, resulting in the Company's sales being below the committed amounts required by the exclusive marketing and distribution agreement regarding ReDS<sup>TM</sup>. On August 20, 2020, the Company announced the termination of the marketing and distribution agreement with Sensible pertaining to the ReDS<sup>TM</sup> license for the marketing of the ReDS<sup>TM</sup> in the United States.

With respect to the intangible asset related to ZYPITAMAG<sup>TM</sup>, management calculated its fair value less costs to sell using a discounted cash flow model (Level 3 in the fair value hierarchy) based upon financial forecasts prepared by management using a discount rate of 13.25%, a cumulative aggregate growth rate of 300% over four years and a nominal terminal value. The Company has concluded that there was no impairment as a result of the analysis as at September 30, 2020 or as at December 31, 2019 as the recoverable amount exceeded the carrying amount by approximately \$1,600 and \$1,600, respectively, at the high end of the reasonable range. However, the assessment identified that a reasonably possible change in the key assumption of the sales growth rate forecast results in the recoverable amount being less than the carrying value. A six percent (December 31, 2019 - seven percent) reduction in the sales growth forecast per year would result in the carrying value of the intangible asset exceeding the reasonable range of the recoverable amount as at September 30, 2020.

For the three and nine months ended September 30, 2020, amortization of intangible assets totaling \$602 and \$1,838, respectively, (2019 - \$240 and \$667) is recorded within cost of goods sold.

#### 6. Investment in Sensible Medical

On January 24, 2019, the Company acquired a 9.36% equity interest (7.71% on a fully-diluted basis) in Sensible Medical Innovations Ltd. ("Sensible"), and concurrently entered into an exclusive marketing and distribution agreement with Sensible to market ReDS<sup>TM</sup> in the United States. The Company acquired the investment and the rights for US\$10,000 (CDN\$13,351) plus US\$68 (CDN\$91) in directly attributable costs.

On completion of the transaction, the Company recorded the initial fair value assigned to the investment in Sensible Medical at \$6,337 with the remainder attributed to the rights associated with the distribution agreement accounted for within intangible assets and ReDS<sup>TM</sup> demonstration units which were recorded within property, plant and equipment. \$7,038 was recorded within intangible assets relating to the license acquired through the exclusive marketing and distribution agreement and \$67 was recorded within property' plant and equipment pertaining to ReDS<sup>TM</sup> demonstration devices acquired as part of the agreement.

The Company made an irrevocable election at initial recognition to recognize changes in the fair value of the investment in Sensible Medial through other comprehensive loss, as this is a strategic investment, and the Company considers this classification to be more relevant. As noted above, the initial fair value assigned to the investment upon initial recognition was \$6,337. During the year ended December 31, 2019, the Company recorded other comprehensive loss of \$6,337 associated with the change in fair value of the investment in Sensible Medical. This resulted in a carrying value as at December 31, 2019 of one dollar. The change in the fair value of the investment in Sensible Medical is as a result of uncertainties with ReDS<sup>TM</sup> being experienced in regards to the length of the sales cycle and uptake of the product with customers resulting in lower than expected amounts being paid to Sensible Medical under the exclusive marketing and distribution agreement. The Company did not record any other comprehensive income during the three and nine months ended September 30, 2020 as a result of the investment in Sensible Medical. During the three and nine months ended September 30, 2019, the Company recorded other comprehensive loss of \$212 and \$456, respectively, associated with the change in fair value of the investment in Sensible Medical.



# 6. Investment in Sensible Medical (continued)

The license was being amortized over the term of the license agreement which was equal to ten years. During the three and nine months ended September 30, 2020, no amortization was recorded as the license was previously written down to nil. During the three and nine months ended September 30, 2019, \$174 and \$467, respectively, of amortization was recorded within cost of goods sold pertaining to amortization of this license. The Company recorded a write-down of intangible assets related to the ReDS<sup>TM</sup> license during the year ended December 31, 2019 totaling \$6,321 resulting in a carrying value of nil as at December 31, 2019. On August 20, 2020, the Company announced the termination of the marketing and distribution agreement with Sensible for the marketing of the ReDS<sup>TM</sup> in the United States. In connection with the termination, Sensible and the Company have entered into a transition agreement which provides additional compensation to the Company for sales to customer leads provided by Medicure.

The exclusive marketing and distribution agreement with Sensible included a period of co-exclusivity, whereby Sensible may sell, market, and distribute products directly to customers in select states of the United States using its own sales force. The Company is currently eligible to receive 20% of the revenue earned by Sensible from such sales during the co-exclusivity period, and may be eligible to receive up to 35% of the revenue earned by Sensible upon certain conditions being met. During the three and nine months ended September 30, 2020, the Company recorded revenue of nil and \$89, respectively, (2019 - \$117 and \$272) relating to sales made by Sensible.

# 7. Royalty obligation

On July 18, 2011, the Company settled its then existing long-term debt with Birmingham Associates Ltd. ("Birmingham"), an affiliate of Elliott Associates L.P., in exchange for i) \$4,750 in cash; ii) 2,176,003 common shares of the Company; and iii) a royalty on future AGGRASTAT® sales until May 1, 2023. The royalty is based on 4% of the first \$2,000 of quarterly AGGRASTAT® sales, 6% on the portion of quarterly sales between \$2,000 and \$4,000 and 8% on the portion of quarterly sales exceeding \$4,000, payable within 60 days of the end of the preceding three-month periods ended February 28, May 31, August 31 and November 30. Birmingham has a one-time option to switch the royalty payment from AGGRASTAT® to a royalty on the sale of MC-1. Management determined there is no value to the option to switch the royalty to MC-1 as the product is not commercially available for sale and the extended long-term development timelines associated with commercialization of the product.

In accordance with the terms of the agreement, if the Company were to dispose of its AGGRASTAT® rights, the acquirer would be required to assume the obligations under the royalty agreement.

The royalty obligation was recorded at its fair value at the date at which the liability was incurred, estimated to be \$902, and subsequently measured at amortized cost using the effective interest rate method at each reporting date. This resulted in a carrying value as at September 30, 2020 of \$1,441 (December 31, 2019 – \$2,048) of which \$716 (December 31, 2019 – \$872) represents the current portion of the royalty obligation. The net change in the royalty obligation for the three and nine months ended September 30, 2020 of \$41 and a recovery of \$344 (2019 – \$98 and \$297) is recorded within finance (income) expense, net on the condensed consolidated interim statements of net (loss) income and comprehensive loss. Royalties for the three and nine months ended September 30, 2020 totaled \$126 and \$338, respectively, (2019 – \$267 and \$840) with payments made during the three and nine months ended September 30, 2020 of \$nil and \$326, respectively (2019 – \$293 and \$1,133).

# 8. Capital Stock

### (a) Authorized

The Company has authorized share capital of an unlimited number of common voting shares, an unlimited number of Class A common shares and an unlimited number of preferred shares. The preferred shares may be issued in one or more series, and the directors may fix prior to each series issued, the designation, rights, privileges, restrictions and conditions attached to each series of preferred shares.



# 8. Capital Stock (continued)

# (b) Shares issued and outstanding (continued)

Shares issued and outstanding are as follows:

	Number of Common Shares	Amount
Balance, December 31, 2018	15,547,812	\$ 122,887
Shares issued upon exercise of stock options Shares purchased and cancelled under a normal course	8,001	37
issuer bid <sup>(1)</sup> Shares purchased and cancelled under a substantial issuer	(751,800)	(5,955)
bid <sup>(2)</sup>	(4,000,000)	(31,605)
Balance, shares outstanding December 31, 2019 Shares purchased and cancelled under a normal course	10,804,013	\$ 85,364
issuer bid <sup>(1)</sup>	(141,700)	(1,132)
Balance, shares outstanding September 30, 2020	10,662,313	\$ 84,232

On May 16, 2018, the Company announced that the TSX-V accepted the Company's notice of its intention to make a normal course issuer bid (the "2018 NCIB"). Under the terms of the 2018 NCIB, the Company could have acquired up to an aggregate of 794,088 common shares, representing five percent of the common shares outstanding at the time of the application, over the twelve-month period that the 2018 NCIB was in place. The 2018 NCIB commenced on May 28, 2018 and ended on May 27, 2019.

On May 30, 2019, the Company announced that the TSX-V accepted the Company's notice of intention to make an additional normal course issuer bid (the "2019 NCIB"). Under the terms of the 2019 NCIB, the Company could have acquired up to an aggregate of 761,141 common shares, representing five percent of the common shares outstanding at the time of the application, over the twelve-month period that the 2019 NCIB was in place. The 2019 NCIB commenced on May 30, 2019 and ended on May 29, 2020.

During the year ended December 31, 2019, the Company repurchased and cancelled 751,800 common shares as a result of the 2018 NCIB and 2019 NCIB. The aggregate price paid for these common shares totaled \$4,145. During the year ended December 31, 2019 the Company recorded \$1,810 directly in its deficit representing the difference between the aggregate price paid for these common shares and a reduction of the Company's share capital totaling \$5.955.

During the three and nine months ended September 30, 2020, the Company repurchased and cancelled nil and 141,700 common shares, respectively, as a result of the 2019 NCIB. The aggregate price paid for these common shares totaled \$154. During the three and nine months ended September 30, 2020, the Company recorded nil and \$978, respectively, directly in its deficit representing the difference between the aggregate price paid for these common shares and a reduction of the Company's share capital totaling nil and \$1,132, respectively.

On June 29, 2020, the Company announced that the TSX-V accepted the Company's notice of its intention to make a normal course issuer bid (the "2020 NCIB"). Under the terms of the 2020 NCIB, the Company may acquire up to an aggregate of 533,116 common shares, representing five percent of the common shares outstanding at the time of the application, over the twelve-month period that the 2020 NCIB was in place. The 2020 NCIB commenced on June 30, 2020 and will end on June 29, 2021, or on such earlier date as the Company may complete its maximum purchases allowed under the 2020 NCIB.



# 8. Capital Stock (continued)

# (b) Shares issued and outstanding (continued)

On December 20, 2019, the Company completed a Substantial Issuer Bid ("SIB") pursuant to which the Company purchased 4,000,000 of its common shares for cancellation at a set purchase price of \$6.50 per common share for a total purchase price of \$26,000 in cash. The Company incurred an additional \$139 of transaction costs related to the SIB for a total aggregate purchase price paid of \$26,139. During the year ended December 31, 2019, the Company recorded \$5,466 directly in its deficit representing the difference between the aggregate price paid for these common shares and a reduction of the Company's share capital totaling \$31,605.

Subsequent to September 30, 2020 the Company purchased 211,000 common shares for cancellation for a total cost of \$205.

# (c) Stock option plan

The Company has a stock option plan which is administered by the Board of Directors of the Company with stock options granted to directors, management, employees and consultants as a form of compensation. The number of common shares reserved for issuance of stock options is limited to a maximum of 2,934,403 common shares of the Company at any time. The stock options generally have a maximum term of between five and ten years and vest within a five-year period from the date of grant.

Changes in the number of options outstanding during the nine months ended September 30, 2020 and 2019 is as follows:

Nine months ended September 30			2019	
		Weighted		Weighted
		average		average
	Options	exercise price	Options	exercise price
Balance, beginning of period	1,428,408	\$ 3.67	1,394,642	\$ 3.91
Granted	-	-	262,000	4.95
Exercised	-	-	(8,001)	(2.45)
Forfeited, cancelled or expired	(63,450)	(5.50)	(191,083)	(6.97)
Balance, end of period	1,364,958	\$ 3.59	1,457,558	\$ 3.70
Options exercisable, end of period	1,101,358	\$ 2.99	1,038,708	\$ 2.74

Options outstanding at September 30, 2020 consist of the following:

Range of exercise prices	Number outstanding	Weighted average remaining contractual life	Options outstanding weighted average exercise price	Number exercisable
\$0.30	185,000	2.60 years	\$ 0.30	185,000
\$0.31 - \$3.00	536,933	1.54 years	\$ 1.59	536,933
\$3.01 - \$4.00	29,000	0.15 years	\$ 3.90	29,000
\$4.01 - \$5.00	222,800	3.74 years	\$ 4.95	92,000
\$5.01 - \$7.30	391,225	2.02 years	\$ 7.09	258,425
\$0.30 - \$7.30	1,364,958	2.15 years	\$ 3.59	1,101,358



#### 8. Capital Stock (continued)

#### (c) Stock option plan (continued)

Compensation expense related to stock options granted during the period or from previous periods under the stock option plan for the three and nine months ended September 30, 2020 is \$65 and \$239, respectively, (2019 – \$108 and \$280). The compensation expense was determined based on the fair value of the options at the date of measurement using the Black-Scholes option pricing model. The expected life of stock options is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the options is indicative of future trends, which may not necessarily be the actual outcome.

# (d) Warrants

On November 17, 2016 in connection with a term loan entered into to fund an acquisition, the Company issued 900,000 warrants to the lenders, exercisable for a 48-month period following the issuance of the loan at a price of \$6.50 per share. The fair value of the warrants issued in connection with the loan was \$2,066 net of its pro-rata share of financing costs of \$117 and were recorded in equity with a corresponding balance recorded as deferred financing costs which were netted against the associated long-term debt which has since been repaid in full.

Changes in the number of Canadian dollar denominated warrants outstanding during the nine months ended September 30, 2020 and 2019 are as follows:

Nine months ended September 30		2020			2019	
·		Weighted		We	ighted	
		average exercise	average exercise			
	Options	price	Options		price	
Balance, beginning of period	900,000	\$ 6.50	900,000	\$	6.50	
Balance, end of period	900,000	\$ 6.50	900,000	\$	6.50	
Warrants exercisable, end of period	900,000	\$ 6.50	900,000	\$	6.50	

#### (e) Per share amounts

The following table reflects the share data used in the denominator of the basic and diluted loss per share computations for the three and nine months ended September 30, 2020 and 2019:

	Three months ended	Three months ended	Nine months ended	Nine months ended
	September 30, 2020	September 30, 2019	September 30, 2020	September 30, 2019
Weighted average shares outstanding for basic loss per share	10,662,313	14,888,656	10,739,369	15,239,918
Effects of dilution from:				
Stock options	-	-	-,	-
Warrants	-	-	-	<u>-</u>
Weighted average shares outstanding for diluted loss per share	10,662,313	14,888,656	10,739,369	15,239,918



#### 8. Capital Stock (continued)

#### (e) Per share amounts (continued)

Effects of dilution from 1,364,958 stock options and 900,000 warrants were excluded in the calculation of weighted average shares outstanding for diluted income per share for the three and nine months ended September 30, 2020 as they are anti-dilutive. Effects of dilution from 1,457,558 stock options and 900,000 warrants were excluded in the calculation of weighted average shares outstanding for diluted loss per share for the three and nine months ended September 30, 2019 as they are anti-dilutive.

#### 9. Government assistance

During the three and nine months ended September 30, 2020, the Company recorded \$404 and \$729, respectively, (2019 – nil and nil) in government assistance resulting from the Canada Emergency Wage Subsidy. The funding has been recorded as a reduction of the related salary expenditures with \$311 and 559, respectively, recorded within selling expenses, \$52 and \$95, respectively, recorded within general and administrative expenses and \$41 and \$75, respectively, recorded with research and development expenses for the three and nine months ended September 30, 2020. As at September 30, 2020, \$61 of government assistance is recorded in accounts receivable (December 31, 2019 - nil).

#### 10. Commitments and contingencies

#### (a) Commitments

As at September 30, 2020, and in the normal course of business, the Company has obligations to make future payments representing contracts and other commitments that are known and committed as follows:

2020 - remaining	\$ 1,333
2021	1,311
2022	1,311
2023	200
2024	200
	\$ 4,355

The Company has entered into a manufacturing and supply agreement to purchase a minimum quantity of AGGRASTAT® unfinished product inventory totaling \$200 (US\$150) annually (based on current pricing) until 2024 and a minimum quantity of AGGRASTAT® finished product inventory totaling \$341 (€218) annually (based on current pricing) until 2022 and \$821 (€525) annually (based on current pricing) until 2022.

Effective January 1, 2020, the Company renewed its business and administration services agreement with GVI, as described in note 11(b), under which the Company is committed to pay \$7 per month or \$85 per year for a one-year term.

Contracts with contract research organizations are payable over the terms of the associated agreements and clinical trials and timing of payments is largely dependent on various milestones being met, such as the number of patients recruited, number of monitoring visits conducted, the completion of certain data management activities, trial completion, and other trial related activities.

On October 31, 2017, the Company acquired an exclusive license to sell and market PREXXARTAN® (valsartan) oral solution in the United States and its territories with a seven-year term, with extensions to the term available, which had been granted tentative approval by the FDA, and which was converted to final approval during 2017. The Company acquired the exclusive license rights for an upfront payment of US\$100, with an additional US\$400 payable on final FDA approval and will be obligated to pay royalties and milestone payments from the net revenues of PREXXARTAN®. The US\$400 payment is on hold pending resolution of the dispute between the licensor and the third-party manufacturer of PREXXARTAN® described in note 10(d) and is recorded within accounts payable and accrued liabilities on the condensed consolidated interim statements of financial position.



# 10. Commitments and contingencies (continued)

#### (a) Commitments (continued)

On December 14, 2017 the Company acquired an exclusive license to sell and market ZYPITAMAG<sup>TM</sup> in the United States and its territories for a term of seven years with extensions to the term available. The Company had entered into a profit-sharing arrangement resulting in a portion of the net profits from ZYPITAMAG<sup>TM</sup> being paid to the licensor. No amounts are due and/or payable pertaining to profit sharing on this product and the profit-sharing arrangement was eliminated with the Company's acquisition of ZYPITAMAG<sup>TM</sup> on September 30, 2019 as described in note 5.

# (b) Guarantees

The Company periodically enters into research agreements with third parties that include indemnification provisions customary in the industry. These guarantees generally require the Company to compensate the other party for certain damages and costs incurred as a result of claims arising from research and development activities undertaken on behalf of the Company. In some cases, the maximum potential amount of future payments that could be required under these indemnification provisions could be unlimited. These indemnification provisions generally survive termination of the underlying agreement. The nature of the indemnification obligations prevents the Company from making a reasonable estimate of the maximum potential amount it could be required to pay. Historically, the Company has not made any indemnification payments under such agreements and no amount has been accrued in the condensed consolidated interim financial statements with respect to these indemnification obligations.

# (c) Royalties

As a part of the Birmingham debt settlement described in note 7, beginning on July 18, 2011, the Company is obligated to pay a royalty to Birmingham based on future commercial AGGRASTAT® sales until May 1, 2023. The royalty is based on 4% of the first \$2,000 of quarterly AGGRASTAT® sales, 6% on the portion of quarterly sales between \$2,000 and \$4,000 and 8% on the portion of quarterly sales exceeding \$4,000 payable within 60 days of the end of the preceding three-month periods ended February 28, May 31, August 31 and November 30. Birmingham has a one-time option to switch the royalty payment from AGGRASTAT® to a royalty on the sale of MC-1. Management has determined there is no value to the option to switch the royalty to MC-1 as the product is not commercially available for sale and the extended long-term development timeline associated with commercialization of the product. Royalties for the three and nine months ended September 30, 2020 totaled \$126 and \$338, respectively, (2019 – \$267 and \$840) with payments made during the three and nine months ended September 30, 2020 of \$nil and \$326, respectively (2019 – \$293 and \$1,133).

Beginning with the acquisition of ZYPITAMAG<sup>TM</sup> (note 5), completed on September 30, 2019, the Company is obligated to pay royalties to Zydus subsequent to the acquisition date on net sales of ZYPITAMAG<sup>TM</sup>. During the three and nine months ended September 30, 2020, the Company recorded \$3 and \$11, respectively, in royalties in regards to ZYPITAMAG<sup>TM</sup> which is recorded within cost of goods sold on the condensed consolidated interim statement of net (loss) income and comprehensive income. As at September 30, 2020, \$6 (December 31, 2019 - \$3) was recorded within accounts payable and accrued liabilities on the condensed consolidated interim statement of financial position in regards to these royalties.

The Company is obligated to pay royalties on any future net sales of PREXXARTAN® to the licensor of PREXXARTAN®. To date, no royalties are due and/or payable.

#### (d) Contingencies

In the normal course of business, the Company may from time to time be subject to various claims or possible claims. Although management currently believes there are no claims or possible claims that if resolved would either individually or collectively result in a material adverse impact on the Company's financial position, results of operations, or cash flows, these matters are inherently uncertain and management's view of these matters may change in the future.

During 2018, the Company was named in a civil claim in Florida from the third-party manufacturer of PREXXARTAN® against the licensor. The claim disputed the rights granted by the licensor to the Company with respect to PREXXARTAN®. The claim against the Company has since been withdrawn, however the dispute between the licensor and the third-party manufacturer continues.



# 10. Commitments and contingencies (continued)

#### (d) Contingencies (continued)

On September 10, 2015, the Company submitted a supplemental New Drug Application ("sNDA") to the FDA to expand the label for AGGRASTAT®. The label change is being reviewed and evaluated based substantially on data from published studies. If the label change submission were to be successful, the Company will be obligated to pay €300 over the course of a three-year period in equal quarterly instalments following approval. On July 7, 2016, the Company received a Complete Response Letter stating the sNDA cannot be approved in its present form and requested additional information. The payments are contingent upon the success of the filing and as such the Company has not recorded any amount in the condensed consolidated interim statements of net (loss) income and comprehensive loss pertaining to this contingent liability.

During 2015, the Company began a development project of a cardiovascular generic drug in collaboration with Apicore. The Company has entered into a supply and development agreement under which the Company holds all commercial rights to the drug. In connection with this project, the Company is obligated to pay Apicore 50% of net profit from the sale of this drug. On August 13, 2018, the Company announced that the FDA has approved its ANDA for SNP, a generic intravenous cardiovascular product and the product became available commercially during the third quarter of 2019. To date, no amounts are due and/or payable pertaining to profit sharing on this product.

# 11. Related party transactions

# (a) Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Board of Directors, President and Chief Executive Officer and Chief Financial Officer are key management personnel for all periods. Beginning on July 1, 2019, the Company appointed a new President and Chief Operating Officer who was considered key management personnel for the three and nine months ended September 30, 2020. The then existing President retained the title of Chief Executive Officer and remains included in key management personnel for all periods. The Vice-President, Commercial Operations was considered key management personnel in 2019 up to the cessation of his employment on June 30, 2019.

In addition to their salaries, the Company also provides non-cash benefits and participation in the stock option plan. The following table details the compensation paid to key management personnel:

	Three months ended September 30,			Three months ended September 30.		Nine months ended September 30,		Nine months ended	
	Sep	2020	,	2019	Sep	2020		September 30, 2019	
Salaries, fees and short-term									
benefits	\$	184	\$	176	\$	539	\$	569	
Share-based payments		48		38		173		86	
	\$	232	\$	214	\$	712	\$	655	

#### (b) Transactions with related parties

Directors and key management personnel control 24% of the voting shares of the Company as at September 30, 2020 (December 31, 2019 – 23%).

During the three and nine months ended September 30, 2020 the Company paid GVI, a company controlled by the Chief Executive Officer, a total of \$21 and \$64, respectively, (2019 – \$21 and \$64) for business administration services, \$59 and \$178, respectively, (2019 – \$77 and \$230) in rental costs and \$9 and \$28, respectively, (2019 – \$12 and \$36) for information technology support services. As described in note 10(a), the business administration services summarized above are provided to the Company through a consulting agreement with GVI.



#### 11. Related party transactions (continued)

#### (b) Transactions with related parties (continued)

Clinical research services are provided through a consulting agreement with GVI Clinical Development Solutions Inc. ("GVI CDS"), a company controlled by the Chief Executive Officer. Pharmacovigilance and safety, regulatory support, quality control and clinical support are provided to the Company through the GVI CDS agreement. During the three and nine months ended September 30, 2020, the Company paid GVI CDS \$27 and \$120, respectively, (2019 – \$79 and \$331) for clinical research services.

Research and development services are provided through a consulting agreement with CanAm Bioresearch Inc. ("CanAm"), a company controlled by a close family member of the Chief Executive Officer. During the three and nine months ended September 30, 2020, the Company paid \$6 and \$6, respectively, (2019 – nil and \$118) for research and development services.

These transactions have been measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

As at September 30, 2020, included in accounts payable and accrued liabilities is \$18 (December 31, 2019 – \$95) payable to GVI, \$13 (December 31, 2019 – \$56) payable to GVI CDS and \$7 (December 31, 2019 – nil) payable to CanAm. These amounts are unsecured, payable on demand and non-interest bearing.

Effective July 18, 2016, the Company renewed its consulting agreement with its Chief Executive Officer, through A.D. Friesen Enterprises Ltd., a company owned by the Chief Executive Officer, for a term of five years, at a rate of \$300 annually, increasing to \$315 annually, effective January 1, 2017 and increasing to \$331 annually, effective January 1, 2019. The Company may terminate this agreement at any time upon 120 days' written notice. There were no amounts payable to A.D. Friesen Enterprises Ltd. as a result of this consulting agreement as at September 30, 2020 or December 31, 2019. Any amounts payable to A.D. Friesen Enterprises Ltd. are unsecured, payable on demand and non-interest bearing.

# 12. Segmented information

Revenue generated from external customers from the marketing and distribution of commercial products for the three and nine months ended September 30, 2020, and 2019 was 100% from sales to customers in the United States.

During the nine months ended September 30, 2020, 100% of total revenue was generated from eight customers. Customer A accounted for 36%, Customer B accounted for 26% and Customer C accounted for 34% and the remaining four customers accounted for approximately 4% of revenue.

During the nine months ended September 30, 2019, 100% of total revenue was generated from eight customers. Customer A accounted for 36%, Customer B accounted for 29%, Customer C accounted for 28% and Customer D accounted for 5% and the remaining four customers accounted for 1% of revenue.

Property, plant and equipment and intangible assets are located in the following countries:

	September 30, 2020		December 31, 2019		
Canada	\$	1,058	\$	1,282	
Barbados		8,048		9,599	
	\$	9,106	\$	10,881	