

Condensed Consolidated Interim Financial Statements (Expressed in thousands of Canadian Dollars, except per share amounts)

MEDICURE INC.

Three and nine months ended September 30, 2022 (unaudited)

In accordance with National Instruments 51-102 released by the Canadian Securities Administrators, the Company discloses that its auditors have not reviewed the unaudited financial statements for the three and nine months ended September 30, 2022.



Condensed Consolidated Interim Statements of Financial Position (expressed in thousands of Canadian dollars, except per share amounts) (unaudited)

	Note	September 30, 2022	December 31, 202
Assets			
Current assets:			
Cash and cash equivalents		\$ 4,535	\$ 3,694
Restricted Cash		3	3
Accounts receivable	3 & 8	5,322	4,659
Inventories	4	3,660	3,329
Prepaid expenses		719	869
Total current assets		14,239	12,554
Non-current assets:		-	
Property, plant and equipment		1,329	1,61
Intangible assets	5	11,147	11,212
Goodwill		3,215	2,974
Other assets		30	57
Total non-current assets	•	15,721	15,854
Total assets	•	\$ 29,960	\$ 28,408
Liabilities and Equity Current liabilities:			•
Accounts payable and accrued liabilities		\$ 6,340	\$ 6,668
Current portion of royalty obligation	6	178	423
Current portion of acquisition payable	5	685	634
Current portion of contingent consideration	9(d)	- 04	293
Current income taxes payable		81	114
Current portion of lease obligation	.	389	380
Total current liabilities		7,673	8,512
Non-current liabilities	_		_
Royalty obligation	6	-	65
Acquisition payable	5	685	59
Contingent Consideration	9(d)	44	40
Lease obligation	.	599	789
Total non-current liabilities		1,328	1,48
Total liabilities	<u>.</u>	9,001	9,99
Equity:	- 4.5	20.04=	00.04
Share capital	7(b)	80,917	80,917
Contributed surplus		10,479	10,429
Accumulated other comprehensive income Deficit		(5,053) (65,384)	(6,640
		(65,384) 20,959	(66,29
Total Equity Total liabilities and equity		\$ 29,960	18,41 ² \$ 28,408

Commitments and contingencies

9(a) & 9(e)



Condensed Consolidated Interim Statements of Net Income (Loss) and Comprehensive Income (Loss) (expressed in thousands of Canadian dollars, except per share amounts) (unaudited)

(unaudited)		Thi	ree months ended	Three	months ended	Nine	e months ended	Nine	e months ended
	Note	Sep	otember 30, 2022	Septen	nber 30, 2021	Septe	mber 30, 2022	Septer	mber 30, 2021
Revenue, net		\$	5,287	\$	4,919	\$	16,750	\$	14,941
Cost of goods sold	4		1,391		2,037		5,034		6,011
Gross profit	<u> </u>		3,896	<u>-</u>	2,882		11,716	•	8,930
Expenses									
Selling	8		1,694		2,601		5,060		7,904
General and administrative	8		1,036		538		3,909		1,694
Research and development	8		314		468		1,984		1,754
			3,044		3,607		10,953		11,352
Other Income: Change in fair value of contingent consideration	9(d)		(302)		-		(302)		(491)
Finance (income) costs:									
Finance (income) expense, net			33		40		90		278
Foreign exchange (gain) loss, net			(10)		226		25		401
			(279)		266		(187)		188
Net income (loss) before income taxes Income tax (recovery) expense		\$	1,131	\$	(991)	\$	950	\$	(2,610)
Current			18	-	(45)		39		(24)
Net income (loss)		\$	1,113	\$	(946)	\$	911	\$	(2,634)
Other comprehensive income (loss): Item that may be reclassified to profit or loss Exchange differences on translation of foreign subsidiaries Other comprehensive income (loss), net of tax			1,257 1,257		(688)		1,587		352 352
Comprehensive income (loss)			2,370		(1,634)		2,498		(2,282)
Earnings (loss) per share									
Basic	7(d)	\$	0.11	\$	(0.09)	\$	0.09	\$	(0.26
Diluted	7(d)	\$	0.11	\$	(0.09)	\$	0.09	\$	(0.26



Condensed Consolidated Interim Statements of Changes in Equity (expressed in thousands of Canadian dollars, except per share amounts) (unaudited)

	Note	Share Capital	Co	ntributed Surplus	cumulated other orehensive income (loss)	Equity (Deficit)	Total
Balance, December 31, 2020		\$ 80,917	\$	10,294	\$ (6,497)	\$ (65,568)	\$ 19,146
Net loss for the nine months ended September 30, 2021 Other comprehensive income for the		-		-	-	(2,634)	(2,634)
nine months ended September 30, 2021		-		86	352	-	438
Transactions with owners, recorded directly equity Buy-back of common shares under normal course issuer bid	in 7(b)	(2)		<u>-</u>	-	-	(2)
Share-based compensation	7(c)	-		100	-	-	100
Total transactions with owners	·	(2)		100	-	-	98
Balance, September 30, 2021		\$ 80,915	\$	10,480	\$ (6,145)	\$ (68,202)	\$ 17,048

	Note	Share Capital	Co	entributed Surplus	 other prehensive income (loss)	Equity (Deficit)	Total
Balance, December 31, 2021		\$ 80,917	\$	10,429	\$ (6,640)	\$ (66,295)	\$ 18,411
Net income for the nine months ended September 30, 2022		-		-		911	911
Other comprehensive income for the nine months ended September 30, 2022		-		-	1,587	-	1,587
Share-based compensation	7(c)	-		50	-	-	50
Total transactions with owners		-		50	-	-	50
Balance, September 30, 2022		\$ 80,917	\$	10,479	\$ (5,053)	\$ (65,384)	\$ 20,959



Condensed Consolidated Interim Statements of Cash Flows (expressed in thousands of Canadian dollars, except per share amounts) (unaudited)

For the nine months ended September 30	Note	2022	2021
Cash (used in) provided by:			
Operating activities:			
Net income (loss) for the period		\$ 911	\$ (2,634)
Adjustments for:			
Change in fair value of contingent consideration		(302)	
Amortization of property, plant and equipment		343	283
Amortization of intangible assets	5	1,171	2,371
Share-based compensation	7(c)	50	186
Finance expense, net		90	278
Unrealized foreign exchange loss		812	278
Income tax expense		39	-
Change in the following:			
Accounts receivable		(285)	529
Inventories		(61)	1,192
Prepaid expenses		203	87
Accounts payable and accrued liabilities		(865)	293
Other assets		27	(802)
Interest received, net		10	55
Income taxes paid		(42)	-
Royalties paid	6	(772)	(297)
Cash flows from operating activities		1,329	1,819
Investing activities:			
Acquisition of property, plant and equipment		-	(326)
Acquisition of intangible assets	5	(269)	(297)
Cash flows used in investing activities		(269)	(623)
Financing activities:			
Purchase of common shares under normal course issuer bid		-	(2)
Repayment of lease liability		(219)	(235)
Payment of Holdback		-	(372)
Cash flows used in financing activities		(219)	(609)
Foreign exchange gain on cash held in foreign currency		-	-
Increase in cash and cash equivalents		 841	 587
Cash and cash equivalents, beginning of period		 3,694	2,716
Cash and cash equivalents, end of period		\$ 4,535	\$ 3,303



1. Reporting entity

Medicure Inc. (the "Company") is a company domiciled and incorporated in Canada and as of October 24, 2011, its Common Shares are listed on the TSX Venture Exchange ("TSX-V"). Prior to October 24, 2011 and beginning on March 29, 2010, the Company's Common Shares were listed on the NEX board of the TSX-V. Prior to March 29, 2010, the Company's Common Shares were listed on the Toronto Stock Exchange. Additionally, the Company's shares were listed on the American Stock Exchange (later called NYSE Amex and now called NYSE MKT) on February 17, 2004 and the shares ceased trading on the NYSE Amex effective July 3, 2008. The Company remains a U.S. Securities and Exchange Commission registrant. The address of the Company's registered office is 2-1250 Waverley Street, Winnipeg, Manitoba, Canada, R3T 6C6.

The Company is a biopharmaceutical company engaged in the research, development and commercialization of human therapeutics. Through its subsidiary Medicure International, Inc., the Company has rights to the commercial product AGGRASTAT® Injection (tirofiban hydrochloride) in the United States and its territories (Puerto Rico, U.S. Virgin Islands, and Guam). AGGRASTAT®, a glycoprotein GP IIb/IIIa receptor antagonist, is used for the treatment of acute coronary syndrome including unstable angina, which is characterized by chest pain when one is at rest, and non Q wave myocardial infarction.

In September 2019 the Company acquired ownership of ZYPITAMAG® from Cadila Healthcare Ltd., India ("Zydus") for the U.S. and Canadian markets. Under terms of the agreement, the Company previously had acquired U.S. marketing rights with a profit-sharing arrangement in December 2017. With this acquisition the Company obtained full control of the product including marketing and pricing negotiation for ZYPITAMAG®. ZYPITAMAG® is used for the treatment of patients with primary hyperlipidemia or mixed dyslipidemia and was approved in July 2017 by the U.S. Food and Drug Administration ("FDA") for sale and marketing in the United States. On May 1, 2018 ZYPITAMAG® was made available in retail pharmacies throughout the United States.

On December 17, 2020, the Company, through its subsidiary, Medicure Pharma Inc. acquired and began operating Marley Drug, Inc. ("Marley Drug"), a leading specialty pharmacy serving customers across the United States.

The Company's ongoing research and development activities include the continued development and further implementation of a new regulatory, brand and life cycle management strategy for AGGRASTAT® and the development of additional cardiovascular products. The Company continues to seek to acquire or license additional cardiovascular products.

2. Basis of preparation of financial statements

(a) Statement of compliance

These condensed consolidated interim financial statements of the Company and its subsidiaries were prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and Interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC").

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard ("IAS") 34 *Interim Financial Reporting* and have been prepared using the same accounting policies and methods of application as those used in the Company's audited consolidated financial statements for the year ended December 31, 2021. These condensed consolidated interim financial statements do not include all of the information required for full annual consolidated financial statements and should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2021.

The condensed consolidated interim financial statements were authorized for issue by the Board of Directors on November 23, 2022.



2. Basis of preparation of financial statements (continued)

(b) Basis of presentation

The consolidated financial statements have been prepared on the historical cost basis except for contingent consideration and the investment in Sensible Medical which are measured at fair value.

On March 11, 2020, the COVID -19 outbreak was declared a pandemic by the World Health Organization. The outbreak and efforts to contain the virus may have a significant impact on the Company's business. The COVID-19 outbreak has resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and social distancing, have caused material disruption to businesses globally resulting in an economic slowdown. Global equity markets have experienced significant volatility and weakness. Governments and central banks have reacted with significant monetary and fiscal interventions designed to stabilize economic conditions. A prolonged economic shutdown could result in purchase order delays or the inability to collect receivables and it is possible that in the future there will be negative impacts on the Company's operations that could have a material adverse effect on its financial results. Although the Company has adjusted some of its operating procedures in response to COVID-19, operations have not experienced any significant negative impact to date. The extent to which the pandemic impacts future operations and financial results, and the duration of any such impact, depends on future developments, which are highly uncertain at this time.

(c) Functional and presentation currency

The condensed consolidated interim financial statements are presented in Canadian dollars, which is the Company's functional currency. All financial information presented has been rounded to the nearest thousand dollar, except where indicated otherwise.

(d) Use of estimates and judgments

The preparation of these condensed consolidated interim financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, revenue and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Areas where management has made critical judgments in the process of applying accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements include the determination and allocation of the purchase price of Marley Drug and the determination of the Company's and its subsidiaries' functional currencies.

Information about key assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year are included in the following notes to the consolidated financial statements for the year ended December 31, 2021:

- Note 3(c)(ii): The valuation of the royalty obligation
- Note 3(e): The accruals for returns, chargebacks, rebates and discounts

Chargebacks are considered the most significant estimates and result from wholesalers selling the Company's products to end hospitals at prices lower than the wholesaler acquisition cost, which results in variable consideration for the Company. The provision is estimated using historical chargeback experience, timing of actual chargebacks processed during the year, expected chargeback levels based on the remaining products in the wholesaler distribution channel and pricing differences. Estimating the chargeback accrual is complex and judgmental due to the level of uncertainty involved in management's estimates for product that remains in the wholesaler distribution channel as period end, the extent of product sales that were expected to be subject to chargebacks and pricing differences.

Note 3(i): The measurement and useful lives of intangible assets



2. Basis of preparation of financial statements (continued)

(d) Use of estimates and judgments (continued)

- Note 3(o): The measurement of the amount and assessment of the recoverability of income tax assets and income tax provisions
- Note 3(q): The measurement and valuation of intangible assets and contingent consideration acquired and recorded as business combinations
- Note 3(I): Impairment of non-financial assets

The Company's annual goodwill impairment test is based on value-in-use calculations that use a discounted cash flow model. These calculations require the use of estimates and forecasts of future cash flows. The recoverable amount is most sensitive to the discount rate, revenue growth rate, and operating margin. A change in any of the significant assumptions or estimates used to evaluate goodwill could result in a material change to the results of operations. The key assumptions used to determine the recoverable amount are further explained in note 9 to the consolidated financial statements for the year ended December 31, 2021.

Note 3(r): The incremental borrowing rate ("IBR") used in the valuation of leases

3. Accounts Receivable

	September	September 30, 2022		December 31, 2021		
Trade accounts receivable	\$	5,254	\$	4,593		
Other accounts receivable		68		66		
	\$	5,322	\$	4,659		

As at September 30, 2022, there were three customers with amounts owing greater than 10% of the Company's accounts receivable which totaled 94% in aggregate (Customer A - 36%, Customer B - 21%, Customer C - 37%). As at December 31, 2021, there were three customers with amounts owing greater than 10% of the Company's accounts receivable which totaled 95% in aggregate (Customer A - 38%, Customer B - 23%, Customer C - 34%).

4. Inventories

	Septembe	r 30, 2022	December 31, 2021		
Finished product available-for-sale	\$	2,613	\$	2,345	
Finished retail pharmacy product available for sale		315		266	
Unfinished product and packaging materials		732		718	
	\$	3,660	\$	3,329	

Inventories expensed as part of cost of goods sold during the three and nine months ended September 30, 2022 amounted to \$1,248 and \$4,418, respectively (2021– \$1,454 and \$4,283).



5. Intangible assets

			Pa	tents and	Brand	Names					
				Drug		and					
Cost	Li	censes	F	Approvals	Tra	demarks	Cust	omer list	Softv	/are	Total
At December 31, 2020	\$	1,181	\$	24,438	\$	4,568	\$	5,571	\$	-	\$ 35,758
Additions Effect of movements in		-		-		-		-		441	441
exchange rates		(5)		(104)		(19)		(24)		5	(147)
At December 31, 2021	\$	1,176	\$	24,334	\$	4,549	\$	5,547	\$	446	\$ 36,052
Additions Effect of movements in		-		-		-		-		269	269
exchange rates		95		1,975		369		450		47	2,936
At September 30, 2022	\$	1,271	\$	26,309	\$	4,918	\$	5,997	\$	762	\$ 39,257
Accumulated amortization and			Pa	tents and Drug	Brand	d Names and					
impairment losses	Li	censes	A	Approvals	Tra	demarks	Cust	omer list	Soft	ware	Total
At December 31, 2020	\$	7	\$	17,332	\$	4,076	\$	747	\$	-	\$ 22,162
Amortization		166		1,841		49		683		-	2,739
Effect of movements in exchange rates		2		(50)		(18)		5		-	(61)
At December 31, 2021	\$	175	\$	19,123	\$	4,107	\$	1,435	\$	-	\$ 24,840
Amortization		127		434		37		522		51	1,171
Effect of movements in											
exchange rates		23		1,583		337		153		3	2,099
At September 30, 2022	\$	325	\$	21,140	\$	4,481	\$	2,110	\$	54	\$ 28,110
				tents and Drug		d Names and					_
Carrying amounts	<u>Li</u>	censes		Approvals		demarks		omer list		ware	Total
At December 31, 2021	\$	1,001	\$	5,211	\$	442	\$	4,112	\$	446	\$ 11,212
At September 30, 2022	\$	946	\$	5,169	\$	437	\$	3,887	\$	708	\$ 11,147

In September 2019 the Company acquired ownership of ZYPITAMAG® for the U.S. and Canadian markets. Under terms of the agreement, Zydus received an upfront payment of U.S. \$5,000 (CDN \$6,622) and U.S. \$2,000 (CDN \$2,649) in deferred payments to be paid in equal instalments annually over the next four years, as well as contingent payments on the achievement of milestones and royalties related to net sales. The Company previously had acquired U.S. marketing rights with a profit-sharing arrangement. With this acquisition the Company obtained full control of marketing and pricing negotiation for ZYPITAMAG®. Upon completion of the acquisition \$8,930 was recorded within patents and drug approvals relating to the upfront and deferred payments and \$1,457 was transferred from licenses to patents and drug approvals pertaining to the cost of the previously acquired license over ZYPITAMAG®. The fair value of the remaining deferred payments of \$685 and \$685 is recorded on the statement of financial position within current portion of acquisition payable and acquisition payable, respectively.

The initial amortization period pertaining to the ZYPITAMAG® intangible assets was 4.3 years. During the year-ended December 31, 2021, management applied a prospective change to the amortization period of ZYPITAMAG® license to extend the amortization period of the asset by 7 years, consistent with the term of the licensing agreement. The remaining amortization period of the ZYPITAMAG® license is 8.3 years as at September 30, 2022.



5. Intangible assets (continued)

The Company had determined there were no indicators of impairment as at September 30, 2022.

As at September 30, 2022, intangible assets pertaining to AGGRASTAT® were fully amortized.

6. Royalty obligation

On July 18, 2011, the Company settled its then existing long-term debt with Birmingham Associates Ltd. ("Birmingham"), an affiliate of Elliott Associates L.P., in exchange for i) \$4,750 in cash; ii) 2,176,003 common shares of the Company; and iii) a royalty on future AGGRASTAT® sales until May 1, 2023. The royalty is based on 4% of the first \$2,000 of quarterly AGGRASTAT® sales, 6% on the portion of quarterly sales between \$2,000 and \$4,000 and 8% on the portion of quarterly sales exceeding \$4,000, payable within 60 days of the end of the preceding three-month periods ended February 28, May 31, August 31 and November 30. Birmingham has a one-time option to switch the royalty payment from AGGRASTAT® to a royalty on the sale of MC-1. Management determined there is no value to the option to switch the royalty to MC-1 as the product is not commercially available for sale and the extended long-term development timelines associated with commercialization of the product.

In accordance with the terms of the agreement, if the Company were to dispose of its AGGRASTAT® rights, the acquirer would be required to assume the obligations under the royalty agreement.

The royalty obligation was recorded at its fair value at the date at which the liability was incurred, estimated to be \$902, and subsequently measured at amortized cost using the effective interest rate method at each reporting date. This resulted in a carrying value as at September 30, 2022 of \$178 (December 31, 2021 – \$488) of which \$178 (December 31, 2021 – \$423) represents the current portion of the royalty obligation.

The net change in the royalty obligation for the three and nine months ended September 30, 2022 was nil and \$6, respectively, (2021- \$16 and \$49) are recorded within finance expense, net on the condensed consolidated interim statements of net income and comprehensive income. Royalties for the three and nine months ended September 30, 2022 totaled \$123 and \$340, respectively, (2021 – \$120 and \$351) with payments made during the three and nine months ended September 30, 2022 of \$353 and \$772, respectively (2021 – \$117 and \$335).



7. Capital Stock

(a) Authorized

The Company has authorized share capital of an unlimited number of common voting shares, an unlimited number of Class A common shares and an unlimited number of preferred shares. The preferred shares may be issued in one or more series, and the directors may fix prior to each series issued, the designation, rights, privileges, restrictions and conditions attached to each series of preferred shares.

(b) Shares issued and outstanding

Shares issued and outstanding are as follows:

	Number of Common Shares	Amount
Balance, December 31, 2020	10,251,313	\$ 80,917
Balance, shares outstanding December 31, 2021	10,251,313	\$ 80,917
Balance, shares outstanding September 30, 2022	10,251,313	\$ 80,917

(c) Stock option plan

The Company has a stock option plan which is administered by the Board of Directors of the Company with stock options granted to directors, management, employees and consultants as a form of compensation. The number of common shares reserved for issuance of stock options is limited to a maximum of 2,050,262 common shares of the Company at any time. The stock options generally have a maximum term of between five and ten years and vest within a five-year period from the date of grant.

Changes in the number of options outstanding during the nine months ended September 30, 2022 and 2021 is as follows:

Nine months ended September 30			2021			
	Options	Weighted av exercise		Options	Weighted a	average se price
Balance, beginning of period	806,400	\$	3.72	1,268,933	\$	3.44
Granted	20,000		1.20	90,000		1.10
Forfeited, cancelled or expired	(54,000)		(4.95)	(551,783)		(2.30)
Balance, end of period						
	772,400	\$	3.72	807,150	\$	3.73
Options exercisable, end of period	733,400	\$	3.65	662,350	\$	3.24



7. Capital Stock (continued)

(c) Stock option plan (continued)

Options outstanding as at September 30, 2022 consist of the following:

Range of exercise prices	Number outstanding	Weighted average remaining contractual life	Options outstanding weighted average exercise price	Number exercisable
\$0.30	185,000	0.61 years	\$ 0.30	185,000
\$0.31 - \$1.50	80,000	4.04 years	\$ 1.13	80,000
\$1.51 - \$3.00	93,400	2.23 years	\$ 1.90	93,400
\$3.01 - \$5.00	195,000	1.74 years	\$ 4.95	156,000
\$5.01 - \$7.30	219,000	0.27 years	\$ 7.25	219,000
\$0.30 - \$7.30	772,400	1.35 years	\$ 3.72	733,400

Compensation expense related to stock options granted during the period and from previous periods under the stock option plan for the three and nine months ended September 30, 2022 is \$6 and \$50, respectively (2021 – \$86 and \$186). The compensation expense was determined based on the fair value of the options at the date of measurement using the Black-Scholes option pricing model. The expected life of stock options is based on historical data and current expectations and is not necessarily indicative of exercise patterns that may occur. The expected volatility reflects the assumption that the historical volatility over a period similar to the life of the options is indicative of future trends, which may not necessarily be the actual outcome.

(d) Per share amounts

The following table reflects the share data used in the denominator of the basic and diluted (loss) earnings per share computations for the three and nine months ended September 30, 2022 and 2021:

	Three months ended September 30, 2022	Three months ended September 30, 2021	Nine months ended September 30, 2022	Nine months ended September 30, 2021
Weighted average shares outstanding for basic earnings per share	10,251,313	10,251,313	10,251,313	10,251,313
Effects of dilution from: Stock options	185,000	-	185,000	-
Weighted average shares outstanding for diluted earnings per share	10,436,313	10,251,313	10,436,313	10,251,313

Effects of dilution from 587,400 stock options were excluded in the calculation of weighted average shares outstanding for diluted income per share for the three and nine months ended September 30, 2022 as they are anti-dilutive. Effects of dilution from stock options were excluded in the calculation of weighted average shares outstanding for diluted loss per share for the three and nine months ended September 30, 2021 as they are anti-dilutive.



8. Government assistance

During the three and nine months period ended September 30, 2022, the Company did not record any government assistance resulting from the Canada Emergency Wage Subsidy. During the three and nine months ended September 30, 2021, the Company recorded \$198 and \$320, respectively in government assistance resulting from the Canada Emergency Wage Subsidy. For the nine months ended September 30, 2021, the funding has been recorded as a reduction of the related salary expenditures with \$242 recorded within selling expenses, \$42 recorded within general and administrative expenses and \$36 recorded with research and development expenses.

9. Commitments and contingencies

(a) Commitments

As at September 30, 2022, and in the normal course of business, the Company has obligations to make future payments representing contracts and other commitments that are known and committed as follows:

2022 – remainder of year	1,681
2023	206
2024	206
	\$ 2,093

The Company has entered into a manufacturing and supply agreement to purchase a minimum quantity of AGGRASTAT® unfinished product inventory totaling US\$150 annually (based on current pricing) until 2024 and a minimum quantity of AGGRASTAT® finished product inventory totaling US\$225 annually (based on current pricing) until the end of 2022 and €525 annually (based on current pricing) until the end of 2022.

Effective January 1, 2022, the Company renewed its business and administration services agreement with GVI, as described in note 10(b), under which the Company is committed to pay \$7 per month or \$85 per year for a one-year term.

Contracts with contract research organizations are payable over the terms of the associated agreements and clinical trials and timing of payments is largely dependent on various milestones being met, such as the number of patients recruited, number of monitoring visits conducted, the completion of certain data management activities, trial completion, and other trial related activities.

On October 31, 2017, the Company acquired an exclusive license to sell and market PREXXARTAN® (valsartan) oral solution in the United States and its territories with a seven-year term, with extensions to the term available, which had been granted tentative approval by the FDA, and which was converted to final approval during 2017. The Company acquired the exclusive license rights for an upfront payment of US\$100, with an additional US\$400 payable on final FDA approval. During the period ended September 30, 2021, the licensor of PREXXARTAN had been unable to provide the product for sale to the Company and after a lengthy suspension by the Company, the Company terminated its license. The Company derecognized the liability associated with PREXXARTAN and recorded the recovery in other income during the nine month period ended September 30, 2021.

(b) Guarantees

The Company periodically enters into research agreements with third parties that include indemnification provisions customary in the industry. These guarantees generally require the Company to compensate the other party for certain damages and costs incurred as a result of claims arising from research and development activities undertaken on behalf of the Company. In some cases, the maximum potential amount of future payments that could be required under these indemnification provisions could be unlimited. These indemnification provisions generally survive termination of the underlying agreement. The nature of the indemnification obligations prevents the Company from making a reasonable estimate of the maximum potential amount it could be required to pay. Historically, the Company has not made any indemnification payments under such agreements and no amount has been accrued in the condensed consolidated interim financial statements with respect to these indemnification obligations.



9. Commitments and contingencies (continued)

(c) Royalties

As a part of the Birmingham debt settlement described in note 6, beginning on July 18, 2011, the Company is obligated to pay a royalty to Birmingham based on future commercial AGGRASTAT® sales until May 1, 2023. The royalty is based on 4% of the first \$2,000 of quarterly AGGRASTAT® sales, 6% on the portion of quarterly sales between \$2,000 and \$4,000 and 8% on the portion of quarterly sales exceeding \$4,000 payable within 60 days of the end of the preceding three-month periods ended February 28, May 31, August 31 and November 30. Birmingham has a one-time option to switch the royalty payment from AGGRASTAT® to a royalty on the sale of MC-1. Management has determined there is no value to the option to switch the royalty to MC-1 as the product is not commercially available for sale and the extended long-term development timeline associated with commercialization of the product. Royalties for the three and nine months ended September 30, 2022 totaled \$123 and \$340, respectively, (2021 – \$111 and \$342) with payments made during the three and nine months ended September 30, 2022 of \$353 and \$772, respectively (2021 – \$117 and \$335).

Beginning with the acquisition of ZYPITAMAGTM (note 5), completed on September 30, 2019, the Company is obligated to pay royalties to Zydus subsequent to the acquisition date on net sales of ZYPITAMAGTM. During the three and nine months ended September 30, 2022, the Company recorded \$62 and \$145, respectively, (2021 - \$12 and \$29) in royalties with regard to ZYPITAMAGTM. These amounts are recorded within cost of goods sold on the condensed consolidated interim statement of net income (loss) and comprehensive income (loss). As at September 30, 2022, the Company has \$234 of royalties recorded within accounts payable and accrued liabilities on the condensed consolidated interim statement of financial position (December 31, 2021 - \$72).

(d) Contingent Consideration

On December 17, 2020, the Company acquired 100% of issued and outstanding shares of Marley Drug, a leading specialty pharmacy serving more than 30,000 customers across the United States for cash consideration of \$7,781.

The purchase agreement included contingent consideration of additional payments to the seller based on the achievement of certain future performance targets of Marley Drug. The first contingent consideration ("One Year Payment") is based on a one-year revenue target up to USD\$1.7 million based on Marley Drugs' historical revenues. The second contingent consideration ("Earn Out Payments") is based on certain revenue milestone targets over a two-year period within Marley Drug. The contingent consideration period commences on the successful transfer of all licenses, unless it is triggered early by the seller. The One-Year Payment on the date of acquisition had been recorded within current portion of contingent consideration on the statement of financial position with an estimated fair value of \$1,922. The Earn Out Payments had been recorded within contingent consideration on the statement of financial position with an estimated fair value of \$51. The fair value of the contingent consideration was estimated using probability weighted scenarios and a discount rate of 12%.

At December 31, 2021, management concluded that there was a remote likelihood of the One Year Payment and the Earn Out Payments to occur based on fair value assessment completed at year-end. The fair value of the contingent consideration was estimated using probability weighted scenarios and a discount rate of 12%. As a result of the assessment completed by management, the Company recognized a gain of \$1,803 through other income on the consolidated statement of net loss and other comprehensive loss during the year-ended December 31, 2021.

At September 30, 2022, the One Year Payment period had concluded, and management's analysis determined that there were no amounts owing to the seller in relation to the one year payment. As a result, the Company recognized a gain of \$302 through other income on the condensed consolidated interim statement of net Income and comprehensive income. At September 30, 2022, the remaining short-term and long-term contingent consideration payable balance is nil and \$44 (December 31, 2021 - \$293 and \$40), respectively.



9. Commitments and contingencies (continued)

(e) Contingencies

In the normal course of business, the Company may from time to time be subject to various claims or possible claims. Although management currently believes there are no claims or possible claims that if resolved would either individually or collectively result in a material adverse impact on the Company's financial position, results of operations, or cash flows, these matters are inherently uncertain and management's view of these matters may change in the future.

10. Related party transactions

(a) Key management personnel compensation

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company. The Board of Directors, Chief Executive Officer, President and Chief Operating Officer and Chief Financial Officer are key management personnel for all periods.

In addition to their salaries, the Company also provides non-cash benefits and participation in the stock option plan. The following table details the compensation paid to key management personnel:

	Three months ended September 30,		Three months ended September 30,		Nine months ended September 30,		Nine months ended September 30,	
	-	2022	•	2021	-	2022	•	2021
Salaries, fees and short-term benefits	\$	129	\$	166	\$	408	\$	522
Share-based payments		5		54		41		131
	\$	134	\$	220	\$	449	\$	653

(b) Transactions with related parties

Directors and key management personnel control 26% of the voting shares of the Company as at September 30, 2022 (December 31, 2021 – 26%).

During the three and nine months ended September 30, 2022 the Company paid GVI, a company controlled by the Chief Executive Officer, a total of \$21 and \$63, respectively, (2021 – \$16 and \$73) for business administration services, \$56 and \$172, respectively, (2021 – \$81 and \$241) in rental costs and \$9 and \$27, respectively, (2021 – \$13 and \$30) for information technology support services. As described in note 9(a), the business administration services summarized above are provided to the Company through a consulting agreement with GVI.

Clinical research services are provided through a consulting agreement with GVI Clinical Development Solutions Inc. ("GVI CDS"), a company controlled by the Chief Executive Officer. Pharmacovigilance and safety, regulatory support, quality control and clinical support are provided to the Company through the GVI CDS agreement. During the three and nine months ended September 30, 2022, the Company paid GVI CDS \$85 and \$204, respectively, (2021 – \$73 and \$230) for clinical research services.

Research and development services are provided through a consulting agreement with CanAm Bioresearch Inc. ("CanAm"), a company controlled by the Chief Executive Officer. During the three and nine months ended September 30, 2022, the Company paid CanAm \$nil and \$1 (2021 – \$nil and \$1) for research and development services.

These transactions have been measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.



10. Related party transactions (continued)

(b) Transactions with related parties (continued)

As at September 30, 2022, included in accounts payable and accrued liabilities is \$20 (December 31, 2021 – \$48) payable to GVI and \$28 (December 31, 2021 – \$61) payable to GVI CDS. These amounts are unsecured, payable on demand and non-interest bearing.

Effective July 18, 2016, the Company renewed its consulting agreement with its Chief Executive Officer, through A.D. Friesen Enterprises Ltd., a company owned by the Chief Executive Officer, for a term of five years, at a rate of \$300 annually, increasing to \$315 annually, effective January 1, 2017 and increasing to \$331 annually, effective January 1, 2019. The Company may terminate this agreement at any time upon 120 days' written notice. Any amounts payable to A.D. Friesen Enterprises Ltd. were unsecured, payable on demand and non-interest bearing. On September 30, 2021, the consulting agreement with A.D. Friesen Enterprises Ltd. was mutually terminated, and superseded with a new consulting agreement with its Chief Executive Officer, through ADF Family Holding Corp.

Effective October 1, 2021, the Company signed a consulting agreement with its Chief Executive Officer, through ADF Family Holding Corp., a company owned by the Chief Executive Officer, for a term of 36 months, at a rate of \$18 per month. The aforementioned monthly fee shall be reviewed at January 1, 2023, and then annually thereafter on January 1 by the Board of Directors of the Company for each succeeding year during the term of the agreement, and may be adjusted at the sole discretion of the Board of Directors. The Company may terminate the agreement at any time upon 120 days' written notice. There were not any amounts payable to ADF Family Holding Corp. as a result of this consulting agreement as at September 30, 2022. Any amounts payable to ADF Family Holding Corp are unsecured, payable on demand and non-interest bearing.

Effective June 1, 2022, the Company signed a consulting agreement with their CFO, through 10055098 Manitoba Ltd., a company owned by the CFO for a monthly rate of \$6. The aforementioned fee shall be reviewed annually on January 1. The Company can terminate the agreement with 30 days written notice, otherwise the agreement has an indefinite term. As at September 30, 2022, included within accounts payable and accrued liabilities is \$6 (December 31, 2021 – nil) payable to 10055098 Manitoba Limited. Any amounts payable to 10055098 Manitoba Ltd are unsecured, payable on demand and non-interest bearing.

11. Segmented information

The Company operated under one segment, the marketing and distribution of commercial products until the acquisition of Marley Drug on December 17, 2020. After December 17, 2020, the Company operated under two segments, the marketing and distribution of commercial products and the operation of a retail and mail order pharmacy.

Revenue generated from external customers from the marketing and distribution of commercial products for the three and nine months ended September 30, 2022 and 2021 was 100% from sales to customers in the United States.

During the nine months ended September 30, 2022, 100% of total revenue from the marketing and distribution of commercial products was generated from sixteen customers. Customer A accounted for 39%, Customer B accounted for 18%, Customer C accounted for 38% and the remaining thirteen customers accounted for approximately 5% of revenue.

During the nine months ended September 30, 2021, 100% of total revenue from the marketing and distribution of commercial products was generated from twelve customers. Customer A accounted for 38%, Customer B accounted for 21%, Customer C accounted for 34% and the remaining nine customers accounted for approximately 7% of revenue.



11. Segmented information (continued)

The Company's property and equipment, intangible assets and goodwill are located in the following countries:

	September 30, 2022	December 31, 2021		
Canada	\$ 522	\$	706	
United States	10,000		9,879	
Barbados	5,169		5,211	
	\$ 15,691	\$	15,796	

Following the acquisition of Marley Drug, the financial measures reviewed by the Company's chief operating decision maker are presented separately for the nine months ended September 30, 2022 and September 30, 2021:

Nine months ended September 30, 2022	Marketin Distribut Commercial	Retail and Mail Order Pharmacy		Total		
Revenue	\$	11,101	\$	5,649	\$	16,750
Operating expenses		(11,287)		(4,700)		(15,986)
Other Income		302		-		302
Finance expense, net		(80)		(10)		(90)
Foreign exchange loss, net		(25)		-		(25)
Income tax expense, net		(39)		-		(39)
Net income	\$	(28)	\$	939	\$	911

Nine months ended September 30, 2021	Marketin Distributi Commercial	Retail and Mail Order Pharmacy		Total		
Revenue	\$	9,050	\$	5,891	\$	14,941
Operating expenses		(10,861)		(6,502)		(17,363)
Other income, net		414		77		491
Finance expense, net		(277)		(1)		(278)
Foreign exchange loss, net		(401)		-		(401)
Income tax expense, net		(24)		-		(24)
Net loss	\$	(2,099)	\$	(535)	\$	(2,634)